

No.: 308/FPT - FCC

Hanoi, September 16th, 2016

**DISCLOSURE OF INFORMATION ON THE STATE SECURITIES
COMMISSION'S PORTAL AND HOCHIMINH STOCK EXCHANGE'S PORTAL**

To: - The State Securities Commission
 - Hochiminh Stock Exchange

- Organization name: FPT Corporation
- Security Symbol: FPT
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 Position: Head of FPT Corporate Communications Department

Information disclosure type: Periodic Irregular 24 hours On demand

Content of Information disclosure (*): FPT's Business performance in eight months of 2016

This information was disclosed on Company/Fund's Portal on date September 16th, 2016

Available at: <https://www.fpt.com.vn/en/ir/information-disclosure>

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Attachment: FPT's Business
performance in eight months of 2016

Organization representative
Party authorized to disclose information
(Signed)

FPT'S BUSINESS PERFORMANCE IN EIGHT MONTHS OF 2016

In the first eight months of 2016, FPT has recorded consolidated revenue and profit before tax of VND 24,544 billion and VND 1,719 billion, equal to 93% and 102% of the year-to-date guidance, respectively. Profit after tax was VND 1,472 billion, equal to 103% of the YTD guidance. Profit after tax attributable to parent company's shareholders was VND 1,119 billion. EPS was VND 2,441 in eight months, which was 2% lower than the prior year period.

The Going global strategy continued to serve as an important growth driver. In eight months, overseas markets showed encouraging result with VND 3,625 billion of revenue, up 29% year over year, and VND 509 billion in profit before tax, up 29% year over year.

Besides, the Retail segment maintained its outstanding performance, increasing 33% in revenue and 44% in profit before tax, reaching 104% and 106% of the YTD target, respectively. The Retail segment was operating 350 shops by the end of August 2016.

Recently, the "FPT" brand has been featured among Top 10 of Vietnam's Top 50 most valuable brands by Brand Finance (UK). Accordingly, "FPT" brand was valued at USD 302 million. Besides, FPT was assessed by Brand Finance to be one of the three brands that have the highest intangible value.

SUMMARY OF NOTABLE EVENTS IN AUGUST 2016**NEW NOTABLE WINS**

- ❖ Officially selected by Myanmar Payment Union (MPU) as the prime investor to implement a national financial switching system for Myanmar. FPT will offer PMU a 10-year lease on the system and generate income from the charges on electronic transactions.
- ❖ Signs a VND 8 billion contract to supply consolidated financial statement system for Viettel. The contract is expected to be deployed within 6 months. This is part of the project of "Investment in consolidated financial statement system" by Viettel Group.
- ❖ Implements FPT.iHRP for OCB. Accordingly, FPT IS will survey needs of OCB's customers to build on-demand system and show how to use the software. The project will be checked and taken over in late February, 2017.
- ❖ Completes Phase 1 of FPT.eHospital project for Thanh Vu Medic II hospital (Bac Lieu province). The project was divided into 3 phases: Inpatients' department, outpatients' department and back office and is expected to be completed in late November this year.

- ❖ Signs the cooperation agreement with SoftBank and Institute of American Education - IAE in order to apply robot named NAO in teaching English in Vietnam. The market for consumer and office robots is expected to increase by 17%. This is 7 times more rapid than the market for industrial robots.
- ❖ Implements Human Resource Management software and Corporate Information Connection via Representative (built on FPT.iHRP) for the State Capital Investment Corporation (SCIC).
- ❖ Becomes the only partner of BellaDati, which specializes in developing Business Intelligence applications (BI) based on Big Data in Indochina. This event opens up a new development direction for FPT IS in Business Intelligence applications of BellaDati to the firms and partners in Indochina.



DISTRIBUTION

- ❖ Officially distributes Veritas InfoScale Enterprise, an easy-to-use storage and cluster management solution helps implement and manage highly available Real Application Clusters (RAC) databases. The solution helps customers increase flexibility, scalability, and performance, while reducing system downtime.



RETAIL

- ❖ FPT Shop has been authorized by Apple to officially distribute Macbook and Apple Watch products, beside previously authorized products including iPhone 6 and iPhone 6s. Accordingly, FPT Shop retail chain has officially become Apple's authorized distributor at the highest level, which fully distribute all of Apple's products including iPhone, iPad, Macbook and Apple Watch, opening up opportunities of growing revenue and profit going forward.



EDUCATION

- ❖ Opens FPT International Student Exchange (FISEC). FISEC is expected to welcome 300-500 international students every year from Brunei, Thailand, Japan, Korea, Taiwan, Australia, Germany, France, US and etc. for students exchange, enrollment and short-term courses in Vietnam.

***Head of FPT Corporate Communications Department
(Signed)***